

## Support for Neighbouring Countries

Experts with local business expertise in Indonesia and Vietnam provide free support in providing local information, business consultation and sales channel development.

### Tokyo SME Support Desk Indonesia

**Company Name** Tokyo SME Support Desk Indonesia  
**Subcontractor** Indonesia Research Institute  
**Address** Wisma Keiai, 9th Floor, Jl. Jenderal Sudirman Kav. 3, RT.10/RW.11, Karet Tengsin, Tanah Abang, Central Jakarta City, 10220, Indonesia  
**TEL** +62-21-572-4292 (Japanese Speaker)  
**E-mail** indonesia@tokyo-kosha.or.jp



### Tokyo SME Support Desk Vietnam

**Company Name** Tokyo SME Support Desk Vietnam  
**Subcontractor** ONE-VALUE INC.  
**Consultation Hour** Weekdays 9:00 a.m. to 17:00 p.m. (Vietnam time) [Excluding year-end and New Year holidays and Japanese and Vietnamese national holidays] Please consider the time difference between Vietnam and Japan.  
**Target** Small and medium-sized companies with head office or registered branch offices in Tokyo (Companies that have already established a local presence are also eligible)  
**TEL** +84-969-581-695 (Japanese Speaking Available)  
**E-mail** vietnam@tokyo-kosha.or.jp



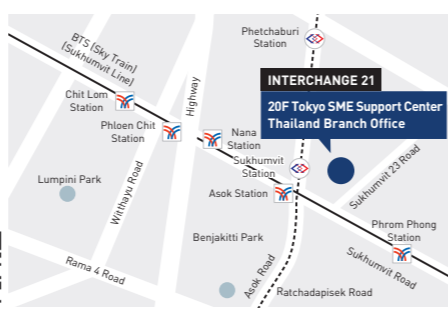
## Benefits of Service

- We provide a second opinion on local business in Thailand as a public institution.
- A dedicated matching advisor will support you in developing sales channels.
- Experts will visit your Thai subsidiary to provide ongoing support.

## Office Information

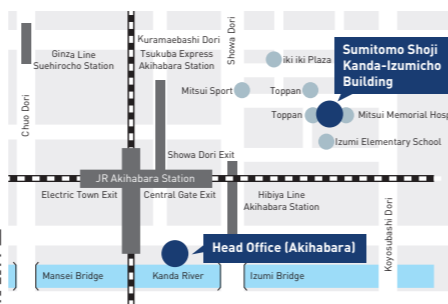
### Thailand Office

**Company Name** Tokyo SME Support Center Thailand Branch Office  
**Address** 20<sup>th</sup> Floor Interchange 21 Bldg, 399 Sukhumvit Road, Klongtoey Nua, Wattana, Bangkok 10110 Thailand  
**TEL** +66-2-611-2641  
**E-mail** thai-branch@tokyo-kosha.or.jp  
**HP** <https://thai.tokyo-sme.com/en/>  
**Facebook** [www.facebook.com/TokyoSME.TH/](https://www.facebook.com/TokyoSME.TH/)



### Japan / International Affairs

**Address** 9<sup>th</sup> floor Sumitomo Shoji Kanda-Izumicho Building, 1-13, Kanda-Izumicho, Chiyoda-ku, Tokyo, 101-0024, Japan  
**TEL** +81-3-5822-7241  
**FAX** +81-3-5822-7240  
**E-mail** [ttc@tokyo-kosha.or.jp](mailto:ttc@tokyo-kosha.or.jp)  
**HP** <https://www.tokyo-kosha.or.jp/TTC/en/>



Thailand Branch Office



## Business Consultation

**FREE**



### Consultation Hours

Weekdays 13:00–17:00  
(Excluding public holidays and year-end/New Year holidays)

### Method

Onsite, Web, or Email

### Reservation

Please apply via the reservation site below:  
<https://reserva.be/tokyosmethai>  
 \*Reservations must be made through the system by midnight 2-day in advance.

### Management Consultants



### Consultation Areas



### (Important Notes for Using This Service)

- For complex cases that require prior research or detailed review of materials, we may not be able to accommodate them within the scope of this consultation.
- The advice provided in this consultation does not constitute a final decision, it is intended only to indicate a general direction from a legal perspective.
- Each consultation is a one-hour, per-case session. Therefore, we are unable to accept ongoing or additional follow-up questions after the session.

## Dispatch Experts



\*Depending on the nature of the issue, support may not be possible.  
 \*This service is for Japanese companies that have a parent company or a branch located in Tokyo, Japan only

Experts visit companies in Thailand to help them solve their management problems, listen to their issues, give advice on how to solve them, present countermeasures and provide training, thereby encouraging smooth business operations and sustainable growth of companies in Thailand.

Target area	Business continuity planning (BCP), local human resources development, management accounting, personnel and labour affairs, etc.
Number of visits	Up to 5 times per company
Cost	Free
Support Flow	Application → Hearing of issues by experts → Support plan development → Support implementation

## Business Matching Support

**FREE**

A dedicated matching advisor with expertise in the Thai business environment will support business matching between Japanese and local Thai companies.

### 3 Key Points

#### Outstanding Track Record – Over 5,500 Matches

1

As a public organization of the Tokyo Metropolitan Government, we have supported approximately 500 companies and achieved over 5,500 successful business matches.

#### “Want to Sell / Want to Create” – Flexible Matching Support

2

We support a wide range of business matching needs essential for expanding into Thailand, including: “Market development” “Local procurement” “Production outsourcing”

#### Expertise in Thailand – Dedicated Business Matching Advisor Support

3

Our dedicated matching advisors, who are highly knowledgeable about Thailand’s business environment and practices, provide careful support from initial consultation to post-meeting follow-up.

### Food Business Matching – Solving “Real Challenges” of Thai Food Companies with Tokyo Technology –



**1. Demand-driven approach (not sales-driven):**  
 Matching starts from the needs of Thai food companies.

**2. Solving challenges with Tokyo technology:**  
 We identify issues faced by Thai food companies and solve them using products, technologies, and know-how from SMEs in Tokyo.

**3. High-probability business matching:**  
 By thoroughly understanding the challenges on the Thai side in advance, we achieve highly accurate and effective business matching opportunities.

### Organising seminars and networking events / Provision of local information



Seminars on Thailand and other ASEAN countries and information on local business are provided.

In addition, the project will promote exchanges and support networks with other organisations by providing a forum for companies to exchange information with each other.