



Each day with renewed commitment we create new value through packaging



Fuji Seal Packaging (Thailand) Co., Ltd.



Our vision

Sustainable and profitable growth in the packaging industry

Our Value to People and the Planet

Our proactive impact to realize the Regenerative Society

Generate "Waku-Waku" – No growth without "Waku-Waku" –

Guideline for Action

Changing along with changes

Our mission

Fuji Seal will contribute to realizing the Circular Society

- 1. About us
- 2. Trend & Innovation

Global Coverage

Fuji Seal

Fuji Seal Network

Where is **Fuji Seal** today and what next...

127
Year of experience

34
Manufacturing sites

43
Local Offices

5700+
Employees

2123
Million USD
Net Sales 2024

Fuji Seal Groups – ASEAN Region





VIETNAM

Fuji Seal Vietnam Co., Ltd.

Binh Duong Factory (Shrink sleeve label)





THAILAND

Fuji Seal Packaging (Thailand) Co., Ltd.

- Head Office
- Bangpoo Factory (Flexible packaging)
- Sinsakhon Factory (Shrink sleeve label)







Fuji Seal Engineering Co., Ltd.

Bangplee Factory (Machinery)



INDONESIA

PT. Fuji Seal Indonesia

Jakarta Sales Office (Shrink sleeve label, PSL, and flexible packaging



Our Certificates





Bangpoo Factory

Location of FSPT flexible packaging production including prepress production, 5 gravure printing machines, color proofing process, and R&D team.



Food Safety System Certification

GMP

Good Manufacturing Practice

HACCP

Hazardous Analysis and Critical Control Point

ISO 9001:2015

Quality Management System

ISO 14001:2015

Environmental Management System

ISO 45001:2018

Occupational Health & Safety

SEDEX



Sinsakhon Factory

Production site of our shrink sleeve labels with 3 gravure printing machines capable of printing up to 12 colors.

ISO 9001:2015

Quality Management System

ISO 14001:2015

Environmental Management System

ISO 45001:2018

Occupational Health & Safety

BRC Packaging Materials Issue 6

A Total Packaging Solutions



Provider

"We Create New Value Through Packaging"









A System Solution Portfolio

The bigger Picture



- ☐ Higher shelf appeal?
- Longer shelf life?
- □ Uniform branding across your product range?
- Better recyclability?

With our global capabilities we offer:

- ✓ Package development
- √ Supply chain continuity
- ✓ Process performance



We will take care of your challenge!

Shrink Sleeve

Solution examples





Shrink Sleeve

Solution examples



Beverage bottles



Liquor bottles



Home personal care



Pharmaceutical



Food product



Chilled product



Dairy

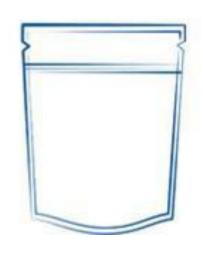


Milk for home delivery



Solution examples





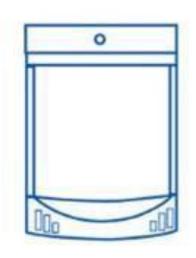
3 side seal + zip



Center seal pillow pouch



Center seal with gusset



Standing pouch

Solution examples

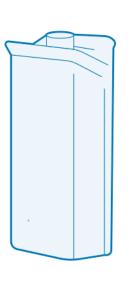




Spouted Pouch



Mini Spouted Pouch



Fuji Pouch



Center Spouted Pouch



Inverted Pouch

Solution examples















Pet food

- Retort pouch
- Sachet retort
- Center Seal Gusset
 Pouch

HPC

- Spout pouch
- Standing pouch
- Shape pouch
- Fuji pouch















New innovation

Solution examples



Food & Beverage

- Mini spout
- 3 side seal
- 4 Side Seal Gusset Pouch
- Center Seal Pillow Pouch





























Machinery

Solution examples



Shrink Sleeve Systems

Linear Applicator

Speed: 24,000-43,000 bottle per hour



Rotary Applicator

Speed: 54,000-66,000 bottle per hour



Sleeve Applicator

Steam tunnel

Mid-High range of speed 2 pressure with 3-5 zones



Dry Steam tunnel

Lower steam usage 100 - 150 kg hour



Steam Tunnel

DR-H Auto Splicer



Reel Tower



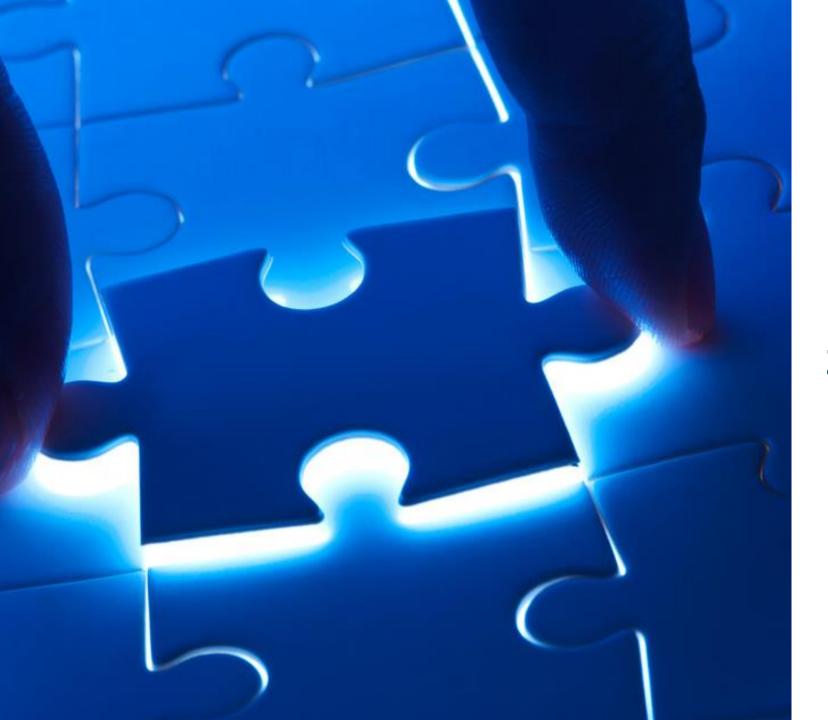
De-Reel unit

PSL Labelling Machines

Single Head unit Linear Applicator Rotar



Pouch Filling Machines





- About us
- 2. Trend & Innovation



Trend and Innovation

"Evolving Food Packaging in Japan: From Trends to Technology"





Macro Trends in Japan (2014–2024)

Aging population & solo households:

Japan has one of the world's highest proportions of elderly citizens and a growing number of single-person households. This shift has created demand for smaller portion sizes, easy-to-open packaging, and meal formats that require minimal preparation.

Rise of convenience and RTD culture:

Time-poor consumers are driving growth in ready-to-drink beverages, ready-to-eat meals, and single-serve pouches. Convenience store packaging formats have become a standard across various product categories.

• E-commerce and portion control demand:

Online grocery and D2C delivery growth requires durable, lightweight, and tamperevident packaging. At the same time, consumers are seeking calorie- or volumecontrolled packaging to match health-conscious lifestyles.

• Environmental regulations and sustainability goals:

Japan has introduced national packaging waste reduction strategies and plastic recycling initiatives. Brands are expected to reduce single-use plastics, adopt mono-materials, and offer refills or recyclable formats.





Introduction to Spouted Pouch Format

What it is: A spouted pouch is a flexible packaging format that integrates a resealable cap or nozzle, allowing controlled dispensing of liquids, semi-liquids, or pastes. It typically features a gusseted base for stand-up functionality.







Key Benefits:

- Portability: Ideal for on-the-go consumption, travel, and active lifestyles.
- Resealability: Enhances product longevity and user convenience.
- Plastic Savings: Up to 70–90% less plastic used compared to rigid bottles or jars.
- Space Efficiency: Pouches are stackable and collapse as contents are used, improving storage and transport efficiency.

Technology Advancements:

- Retort-capable films: Allow for high-heat sterilization for shelf-stable applications.
- Mono-material structures: Improve recyclability and meet regulatory targets.
- Fitment innovation: Spouts can be child-safe, angled for ease of use, or dual-functional (pour + squeeze).





Fuji Seal spouted pouch business

Fuji S∈al **Integrated Solutions** in Decorative packaging

- 25 years business experiences
- Fuji Seal is one of biggest spouted pouch manufacturing company
- Many different product categories

2000



Medical Nutrition



Refill pouch for Detergent



Refill pouch for Mouthwash





Direct use







Shampoo & Conditioner With reusable holder

Energy Jerry for Kids

Refill pouch for

Refill



Refill pouch for Handwash

キレイキレイ



Beauty care & Cosmetics



Fuji Pouch



Dairy & Sauce



Beverage



2010

21

Beverage Spouted Pouch

Solutions examples

1. Portability & Convenience

- •Lightweight and compact: fits easily in bags, lunchboxes, or pockets
- •Ideal for **on-the-go consumption**, sports, travel, and outdoor use
- •Can be consumed without a straw or cup, making it user-friendly across all age groups



2. Resealability

- •Reclosable spout allows for **multiple servings**
- •Prevents spillage and waste, especially in children's or functional beverages
- •Maintains freshness after opening

3. Shelf Efficiency & Logistics

- •Flexible, space-saving design maximizes **retail shelf space**
- •Reduces transportation and storage costs compared to PET bottles or cartons
- •Allows for **vertical or horizontal stacking**, improving display visibility





4. Material Reduction & Sustainability

- •Uses up to 70-90% less plastic than rigid bottles
- •Lower carbon footprint during transportation due to weight and volume efficiency
- •Increasing use of **mono-material** or **recyclable structures** meets eco-regulatory targets



- beverage aisles
- •Wide printable surface allows **full-surface branding** and attractive design
- •Enables **premium positioning** for functional, health, or lifestyle beverages



6. Versatility for Various Beverage Types

- •Suitable for both **cold and ambient beverages** (e.g., smoothies, sports drinks, herbal tonics)
- •Compatible with **aseptic or hot fill** processes for extended shelf life
- •Often used in **portion-controlled formats** (e.g., 100ml–250ml)

Beverage Spouted Pouch

Solutions examples



Japanese spouted pouch Jelly market





- Most of products are produced at contract manufacturing companies
- Fuji Seal installed over 20 spout insertion lines to produce spouted pouch
- Fuji Seal is only company who supply both pouch & spout insertion system

- 30 Brand customers sell Jelly type pouch products
- The market volume is 900 mil products

Beverage Spouted Pouch

Solutions examples



Japanese spouted pouch Jelly market



Jelly Drink Pouches

The consumption of jelly drinks is diversifying across multiple occasions from sports and active lifestyles to quick breakfast alternatives, healthy snacks, and nutritional support during recovery or illness.

Spouted pouch technology is being widely adopted across various market segments to meet the specific needs of each consumer group:

Kids – Fun and easy-to-consume formats with nutritional value, quick breakfast, sweet

Men – Energy-boosting, Protein and functional formulations for fitness and daily performance

Women – Beauty and wellness blends tailored for active and health-conscious lifestyles

Older Adults - Gentle, easy-to-digest, nutritional support **Patients** – Convenient, hygienic, and medically-formulated nutrition low calories diet

This flexible packaging format supports portability, portion control, and resealability — all while reducing plastic use compared to rigid alternatives.



Solutions examples

A Flexible pouch with the properties of a rigid container



Applications in Japan:

•Food & Beverage:

Soy sauce, miso paste, health drinks, energy gels, smoothies

•Home Care / Refill Packs:

Laundry detergent, dish soap, fabric softener

•Personal Care:

Shampoo, conditioner, liquid soap, body wash

Why Fuji Pouch Compact for small urban homes

- Space-efficient on shelves and in storage
- •Lighter than rigid bottles → lower transport cost
- •Eco-aligned: often used for refill packs/Replace unit to reduce plastic usage

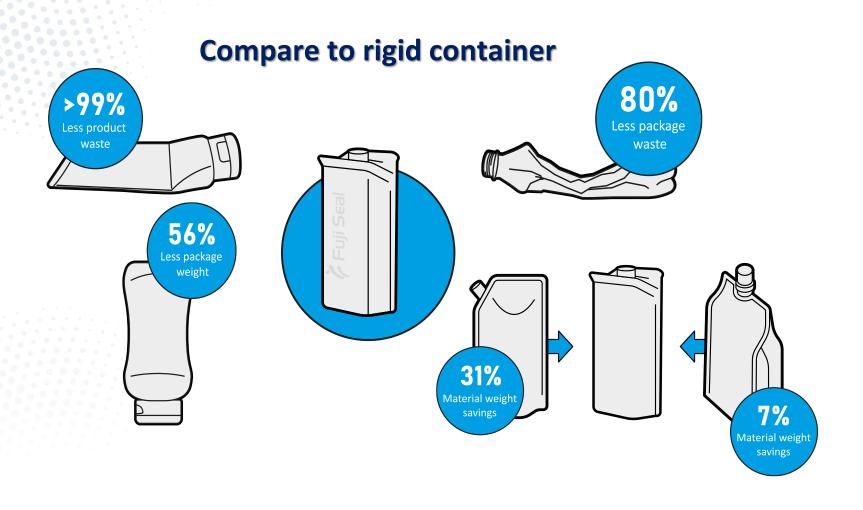


Fuji Pouch

Solutions examples

A Flexible pouch with the properties of a rigid container







Fuji Pouch

Solutions examples

A Flexible pouch with the properties of a rigid in Decorative packaging container

Fuji Seal

In Japan, Cook Do 香味ペースト 500 g is currently packaged in Fuji Pouch **500** g, ideal for both home and professional use.

Packaging Advantages at a Glance

Feature	Benefit
500 g spout pouch	One pouch lasts longer; ideal for heavy or frequent use
Squeeze-and-pour design	Precise dispensing, even mid-cooking
Screw cap	Keeps contents fresh; resealable
Shelf-stable	Convenient storage without refrigeration
Ergonomic structure	Tube-style pouch stays upright and easy to grip
Professional edition	Built for heavy-duty kitchens, balancing usage and convenience



Solutions examples



Why are Brands considering Inverted Pouches?

Target Conversions













Inverted pouches



Sustainable

- Eco-Friendly
- Product to package ratio
- Reduced Food waste

Convenient

- Easy to hold & squeeze
- No spoon, no knife
- Light-weight and portable

Cleaner

- No Contamination
- Controlled dosing
- Empties completely

Disruptive

- Eye-catching shape
- Modern and trendy look
- Fun to use

Solutions examples



Why are Brands considering Inverted Pouches?

Target Conversions













Inverted pouches



Solutions examples









Variety products



















Solutions examples





Inverted Pouch Extends Product Life

- Pouch + Valve minimizes oxygen getting into the pouch
- Uses Aptar closure and valve technology
- Less oxygen extends product's color and taste
- Fuji Pouch uses Aptar's closures and valves



Report Pouch

Solutions examples





Retort Packaging Market in Japan – Expanded Insights

•Growth Drivers:

- Rising demand for shelf-stable, convenient meals
- Aging population and **solo living households** increasing reliance on RTE foods
- Retail and e-commerce boosting demand for long shelf-life packaged goods

Key Product Segments

- •Curry and Stew Meals: Dominant driver in Japan due to high daily consumption
- •Soups and Broths: Popular in elderly and health-focused diets
- •Ready-to-Eat (RTE) Meals: Used across convenience stores and vending machines
- •Baby Food: Safe, hygienic, and easy-to-carry format for working parents
- •Pet Food: Premium and wet food products shifting from cans to pouches for convenience and storage benefits

















Report Pouch

Solutions examples



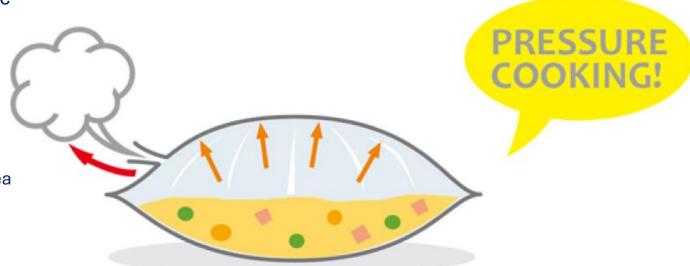
Microwaveable designs avoid using traditional aluminum foil.

Instead, they use:

- •AlOx/SiOx-coated PET: Transparent barrier, microwaveable
- •Nylon (PA): Toughness and flexibility during high-temperature processing
- •Non-metallic barrier films: Allow safe reheating in mic

Features of Microwaveable Retort Pouch

- Direct-to-microwave use (no need to open)
- Shelf-stable: No refrigeration needed
- Lightweight alternative to can or tray
- Improved safety with vented seal or laser score
- Transparent window (with AlOx/SiOx) for consumer appea





When a retort pouch is designed for **direct-to-microwave use without opening**, it must safely **release steam** to prevent the pouch from bursting. This is done through **smart venting technologies** built into the pouch structure or seal.





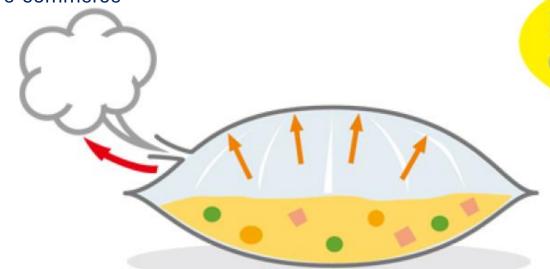


Consumer Benefits

- √ No opening needed
- √ Safe steam release
- ✓ Minimal mess
- ✓ Lightweight & resealable

Operational Benefits

- ✓ No need for metal trays or cans
- √ Lower transport/storage cost
- √ Faster preparation (1–2 min)
- ✓ Excellent for e-commerce





Sustainability

Common Goals for the future

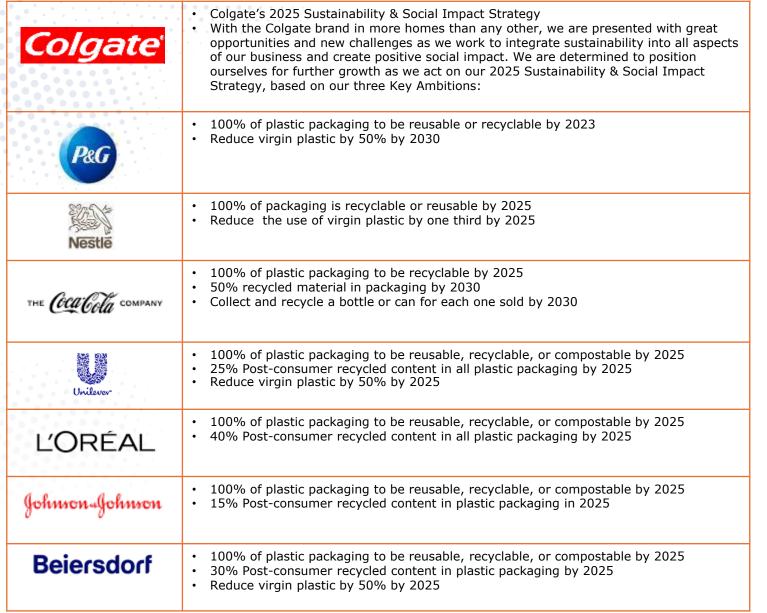


100% Reduce, Reusable, Recyclable or Circularity plastic packaging by 2025-2030



Global trend for sustainability packaging

Bold Commitment to Sustainability and Circular Economy of Global Brand Owners









































Plan into Concept of Reduce, Design to Recycle and Circularity

Solution examples



Material Reduction

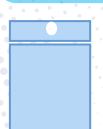
- Thinner films: Use high-performance materials that allow for a reduction in thickness without sacrificing strength or barrier properties.
- **Lightweighting: Minimize packaging size**: Reducing the size of packaging to fit the product more efficiently can lead to less material use.
- Barrier improvement: Incorporate high-barrier materials that provide the same protection but require less material overall. For example, adding nanotechnology or vapordeposition coatings that enhance protection while reducing the overall packaging thickness.
- Reduced layers: If your packaging uses multiple layers, evaluate if they can be reduced or if fewer layers can provide similar performance





material compared to rigid alternatives.

Solution examples



Mono-material pouch

100% Recyclable pre-made pouch and reel-feed

- Simplified recycling process
 Monomaterials eliminate the need for complex sorting or separation of different layers of materials.
- Compatibility with existing recycling streams:

 Monomaterial packaging Often go directly into existing recycling streams (e.g., PE or PP recycling).
- Reduction in Waste
 Less waste during disposal and less contamination
- Regulatory Compliance and Consumer Demand
- Meeting sustainability goals







Solution examples



PCR-material

- Reduction in Virgin Material Usage
- Closing the loop of Circular economy:
- Waste diversion from landfills
- Lower Greenhouse Gas Emissions
- Consumer Demand and Brand Perception
- Regulatory Compliance
- Meeting sustainability goals:





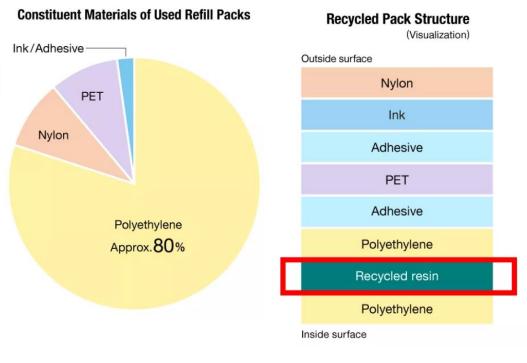
Up to 30% PCR in PET matrial

Solution examples



Kao and Fuji Develops Practicable Technology for **Film-to-Film** Recycling of Used Refill Packs





There is growing demand for **monomaterial** pouches, but technical challenges and higher costs are delaying widespread adoption.

In response, aimed at achieving "material circularity" and reducing post-consumer waste.

- * PCR pouch to be NEW pouch again
- * 10% of recycled material is used

Fuji Seal Integrated Solutions in Decorative packaging

Solutions examples

- Provide environmentally friendly products (i.e., flexible Fuji Pouch) to the bottle product market.
 70% less plastic than standard pump-type bottles
- The new product is available in a variety of capacities and sizes.
 Conventional type: only 340mL ⇒ Now: Various sizes are available







Car care products 300ml



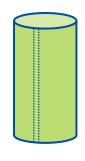
Cream toothpaste 115g

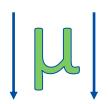


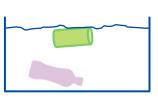
Sunscreen 120g















(In-line) perforation

Thinner material

Floatable shrink sleeve

Recyclable shrink sleeve

PCR-based labels

Plan into Concept of Reduce, Design to Recycle and Circularity

Sustainable Solutions Perforation

Fuji Seal
Integrated Solutions
in Decorative packaging

Solutions examples



Tailored **length perforation** provides the option to separate the sleeve from the bottle prior to the recycling process (either by the consumer, or mechanically during compaction)

- Smooth separation of the sleeve by the consumer
- Optimize recyclability of the packaging
- Support the bottle-to-bottle loop



Product Available:-

Any product can apply

Sustainable Solutions Reduce

Solutions examples





Thickness:

- Reducing plastic usage by downgauging (less than 35 μm)
- Up to 50% material reduction without impacting your performance level

Size

- o Up to 75% material reduction while keeping shelf impact
- Reduced waste and carbon footprint
- Eco Friendly Packing & Transportation
 - o Bundle pack, longer roll
 - Less shipping and storage costs

Energy & Cost saving

o Energy Saving Steam Tunnel





Product Available:-

Mono PET: 40, 35 μm

Recyclable PET (PET film with washable ink): 40, 35 µm

Hybrid PET: 40, 35 µm

Sustainable Solutions Reuse

Solutions examples

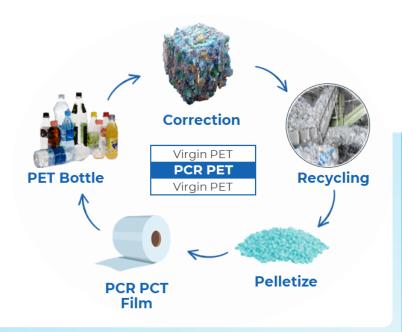




Decoration made from rPET

Up to 30% PCR

- Reduce usage of fossil sources
- Reduce virgin material to the field
- Reduce 20% of CO₂ Emission





Product Available:-

rPET: 35 μm

Sustainable Solutions Floatable Film

Fuji Seal
Integrated Solutions
in Decorative packaging

Solutions examples



- Low density material with density less than 1 g/cm³
- Enable easy PET bottle recycling
- Provide significant reduction in the weight of packaging waste
- Easily separated using the float tank separation method





Product Available:-

Floatable: 50 µm

Sustainable Solutions Recyclable Film

Fuji Seal
Integrated Solutions
in Decorative packaging

Solutions examples



RecShrinkTM Recycling Scheme (Certified by APR)





Product Available:-

Recyclable PET (PET film with washable ink): 40, 35 µm

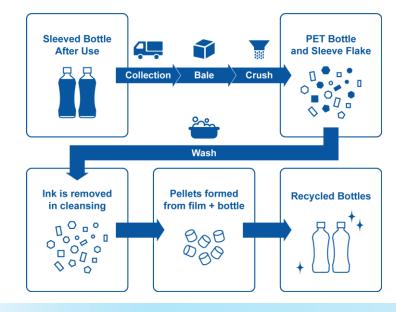
Sustainable Solutions Recyclable Film

Fuji Seal
Integrated Solutions
in Decorative packaging

Solutions examples



RecShrinkTM Recycling Scheme (Certified by APR)







qualified laboratory and were completely presented to show the crystallizable label with washable inks submitted meet or exceed all critical guidance. The Critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product or the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product or the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product of the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product of the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product of the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product of the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product of the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product of the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product of the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product of the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product of the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product of the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product of the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product of the critical Guidance Protocol for Clear PET Articles with Labels and Closures is the product of the critical Guidance Protocol for Clear PET Articles with the critical Guidance Protocol for Clear PET Articles with the Clear PET Articles wi

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APR thanks Fuji Seal Packaging (Thailand) for its cooperation in using this important protocol. The protocol is intended to improve the quality of recycled bottles by helping innovators to make informed decisions about the consequences of PET bottle innovations. The impact of this protocol is world-wide.

Our recognition applies only to the label and ink systems tested and not necessarily to shelfready bottles as those bottles would need to be tested themselves to demonstrate the system of resin, adjuvants, and closure contined to the APR Citical Gludance Document. Meeting the Critical Guidance Document guidelines is a truly significant step in demonstrating overall recyclability of your label product.

Yours trul

S Afre

APR President and CEO





Product Available:-

Recyclable PET (PET film with washable ink): 40, 35 μ m

Sustainable Solutions Label to Label

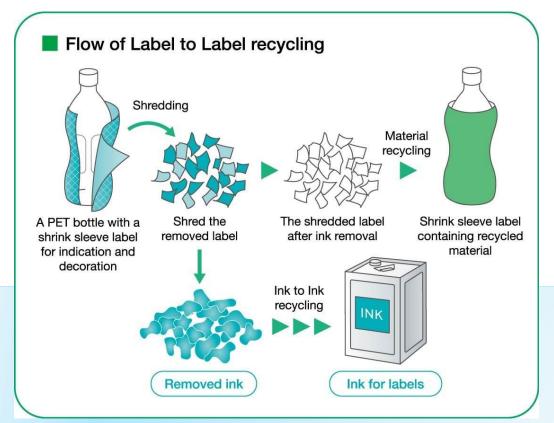


Solutions examples

The Fuji Seal Group is working to build a recycling-based society to contribute to a sustainable society and achieve long-term corporate growth. We are working to implement recycling not only in design, but also in practical recycling processes so that labels and packages that have been consumed can be reborn as resources.

"Label-to-Label" is a technology that contributes to resource recycling by peeling off printed labels regenerating them into new labels.

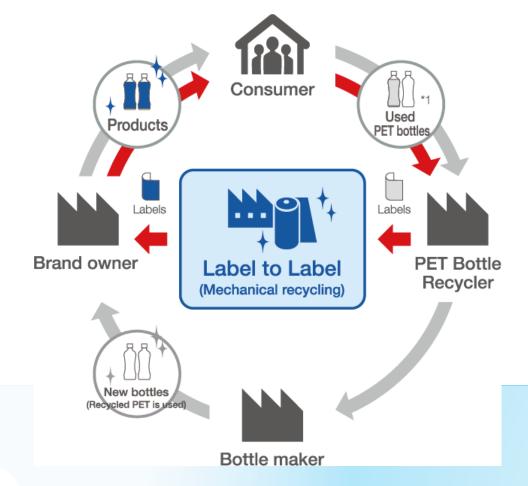




Sustainable Solutions Label to Label

Solutions examples







"Label-to-Label" Mark Usage Guidelines

- Pre-consumer materials from shrink sleeve labels and/or postconsumer materials from shrink sleeve labels as recovered materials
- A shrink sleeve label made using recycled shrink sleeve material, which is produced by removing printed designs from collected labels and processing them into recycled pellets



Sustainable Solutions Label to Label

Solutions examples



Label to Label mark











Oct-Dec 2023

June 2024

2024

Oct 2023



"Evolving Food Packaging in Japan: From Trends to Technology"



Summary & Implications – Japan's Packaging Evolution

1. Packaging Has Shifted: From Protection → Performance → Experience

Protection (Pre-2010s):

Focus on preserving food integrity, preventing contamination, and maximizing shelf life (e.g., cans, rigid plastic).

Performance (2010s-Early 2020s):

Emphasis on lightweighting, barrier properties, and functional formats like retort pouches and multilayer films.

Experience (Now – 2024):

Packaging now enhances user experience: easy-open, resealable, on-the-go, hygienic, and eco-conscious.

It's a **consumer engagement tool** — not just a container.





"Evolving Food Packaging in Japan: From Trends to Technology"



Summary & Implications – Japan's Packaging Evolution

2. Japan as a Global Trend Leader

- Leads in compact, minimalist, and multi-functional formats
- Embraces **space-saving**, **portion-controlled**, and **aesthetically clean** design ideal for urban lifestyles
- Early adopter of **retort pouches**, **spouted pouches**, and **shrink sleeve labels** for both visual impact and practical use





"Evolving Food Packaging in Japan: From Trends to Technology"



Summary & Implications – Japan's Packaging Evolution

3. Emerging Opportunities

Spouted Pouches:

Expanding across sauces, beverages, baby food, and even oils combining convenience and material efficiency

Retort-Ready Flexible Packaging:

Growth in heat-and-eat meals, pet food, and soups — shelf-stable and lightweight formats becoming the norm

Smart Fitments & Functional Closures:

Dual-function caps (pour + squeeze), child-safe locks, or venting features for microwaveable packs

Mono-material Innovation:

Demand for recyclable and regulation-compliant solutions is driving brands toward simplified, sustainable structures







