

NO MORE POC  
**JUST IMPACT**

with Japanese high-quality standards



# About us

## MISSION

**Implement the cutting-edge technology as a reliable workforce.**

— powered by Japan's craftsmanship

**Company name**

Hutzper Inc.

**Date of Establishment Capital**

April 1, 2020

Capital: USD 1.6M

Capital Surplus (included): USD 5.5M

**Representative Number of employees**

Hiro Onishi

90 People (As of April 2025)

**Our services**

Providing AI services for manufacturing industry

**Office**

Shinosaka-CSP building North-4F, 1-11-16  
Nishinakajima, Yodogawa-ku, Osaka City, Osaka,  
532-0011, Japan

TEL:+816-7777-2552

+ Tokyo / Nagoya / Thailand office(coming soon...)

**Acquisition Standards**

ISO/IEC 27001:2022

and JIS Q 27001:2023 (ISMS certification)

Certification registration number: IS 811223

Certified offices: Osaka Head Office and Kanto  
Branch

Date certified: October 21, 2024

# Major Clients List



Serving diverse **over 200 clients** from SMEs to enterprises, centered on manufacturing.

## Food Manufacturing



SUZETTE



IP nissui group



ファイン  
FINE JAPAN



吉田ピーナツ食品株式会社

## Automotive / Machinery



KOEI

Kawasaki  
Powering your potential

技 NWK  
NANIWAKOUSAKUSHO



TOYOTA



## Chemicals / Textiles / Pharmaceuticals



錦城護謨株式会社  
KINJO RUBBER CO.,LTD.

Nitto  
Innovation for Customers

ロートは、ハートだ。



TAIYO YUSHI



## Steel / Metal

NK 工業株式会社

ナミティイ 株式会社



JFE



住友商事グローバルメタルズ株式会社

## Electronics / Components

COLOR  
KINETICS  
JAPAN

CCS  
Customer Customer Satisfaction

CLC  
長州産業



TOSHIBA

## Logistics / Transportation

ANA  
Inspiration of JAPAN

Osaka Metro

S&H | SAGAWA

物流業の枠を超える  
郵全株式会社

## Telecom / Infrastructure / Others

NTT 西日本

SoftBank

Tomorrow, Together  
KDDI

あなたの「いつものつなぐ」を創る。  
エネコム

ENEOS

Iwatani

Marubeni



# Founding Story

## The Problem We Were Founded to Solve

A critical paradox exists in Japan's key manufacturing sector (20% of GDP): despite global hype, AI adoption on the factory floor remains minimal.



### The "PoC Trap"

AI projects remained costly experiments, failing to deliver real impact.

### A Widening Labor Gap

A critical labor shortage threatened the future of manufacturing.

### The Reality on the Floor

Despite the hype, AI adoption in actual factories was minimal.

## Our Answer: The Hutzper Way



### Risk-Free Adoption

Eliminates PoC risks with a flexible, cancel-anytime subscription.



### One-Stop Specialization

Integrated hardware and software, specialized for the factory floor.



### Hybrid Intelligence

Optimized for real-time control and secure data management.

# What We Provide

## AI Packaged Products

### Visual Inspection

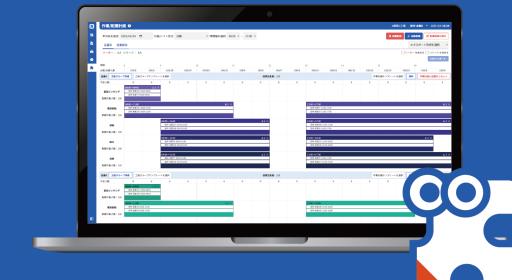
#### Hutzper Vision



End-to-end support from imaging to rejection, enabling fully automated visual inspection.

### Workforce Optimization

#### Hutzper Allocation

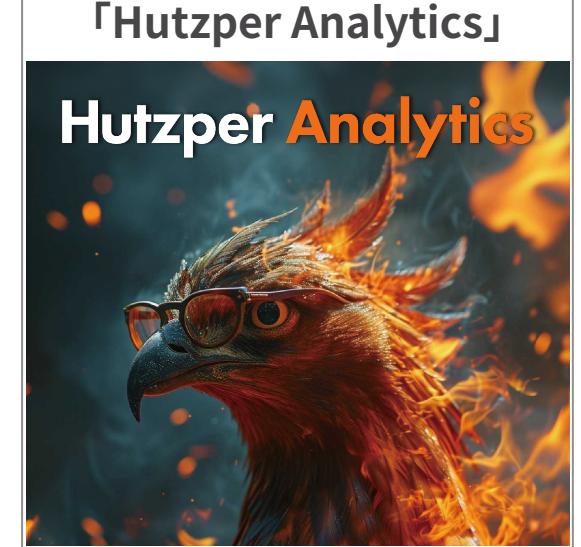


AI creates optimal staffing plans from basic inputs, considering compatibility and workload.

## Custom Dev.

### 「Hutzper Analytics」

#### Hutzper Analytics



We customize advanced tech to on-site needs and provide hands-on support through execution.

# Visual Inspection & Quality Analytics

# Hutzper Vision

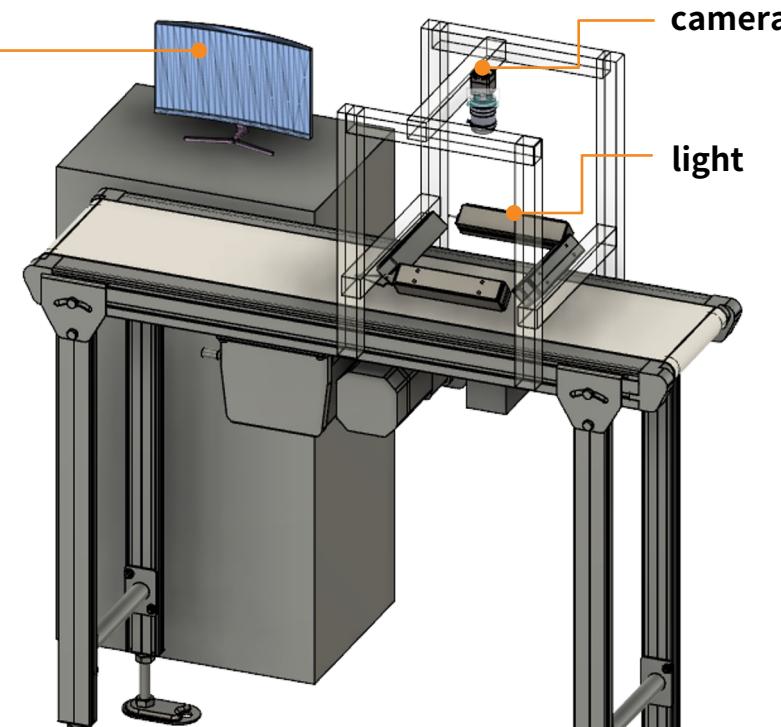
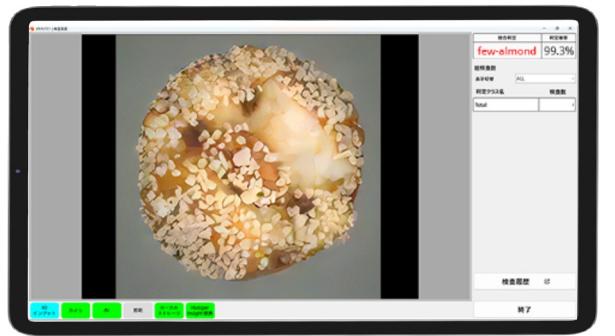
Visual Inspection AI Saves Labor  
and Improves Quality Control

- AI checks product quality instead of people
- Solves labor shortage and reduces human error
- Experts support setup and operation

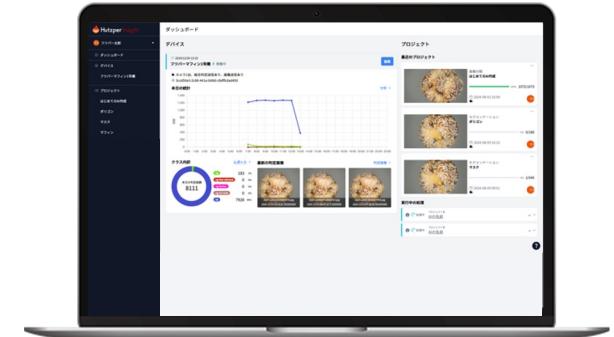


- #1. Delivers high-accuracy AI specialized for visual inspection
- #2. Achieves quick return on investment
- #3. Integrates both hardware and software as a total solution
- #4. Provides both inspection and quality management features

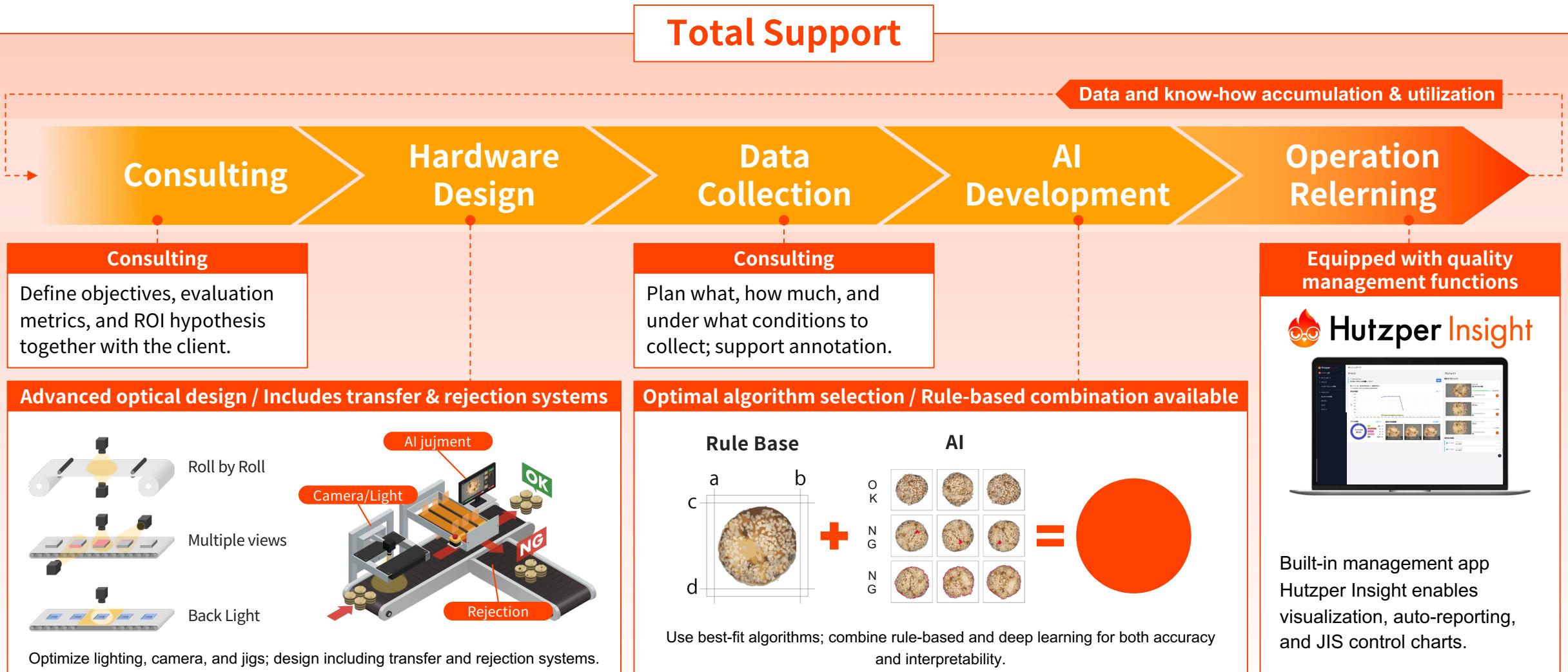
## On-site Display



## Management Applications



Providing seamless support across all phases and continuous assistance until full on-site adoption



Achieves consistent, reproducible inspection without reducing line speed.

## Our AI solution

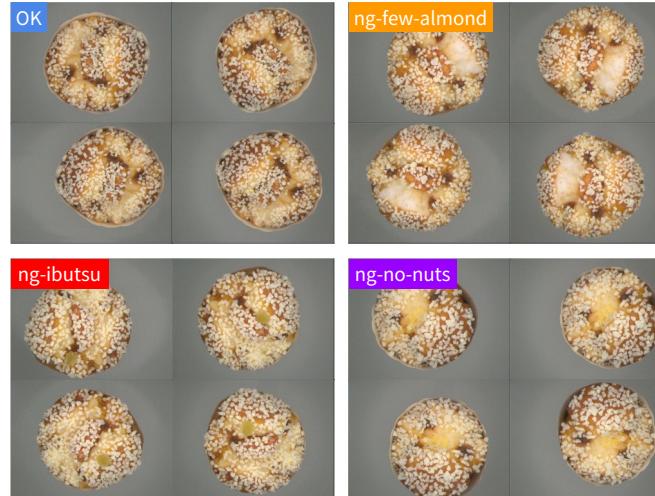
### Stable, Uninterrupted Operations

- Unique AI + rule-based logic fills the “gray zones” in quality judgment.

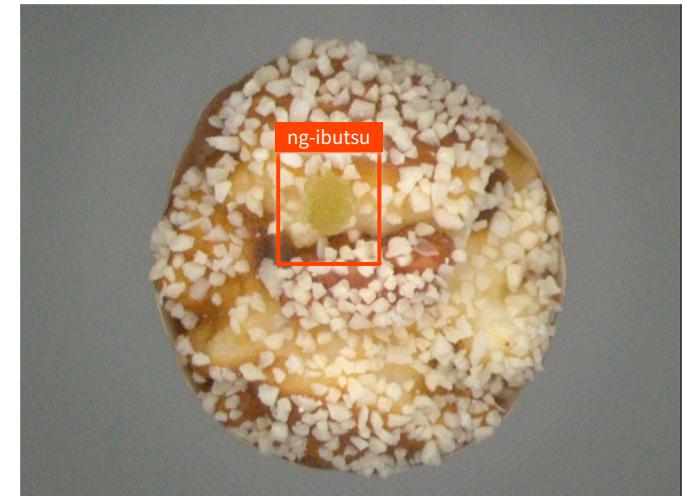
### Continuous Improvement

- No-code retraining and quick model recovery after threshold adjustment.

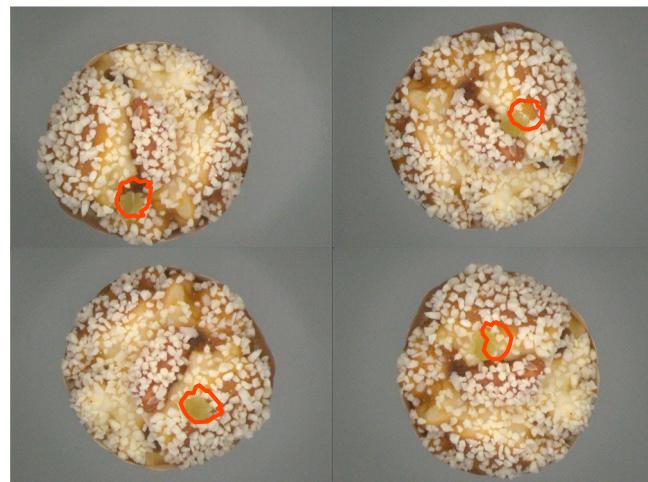
## Image Classification



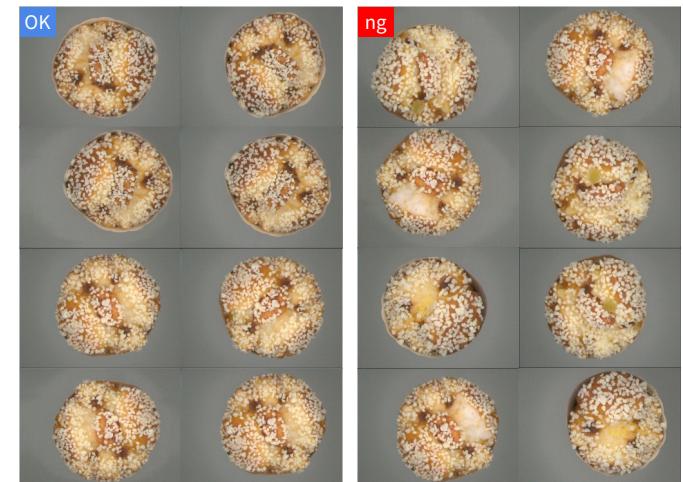
## Object Detection



## Segmentation



## Anomaly Detection



## Edge AI for uninterrupted inspection

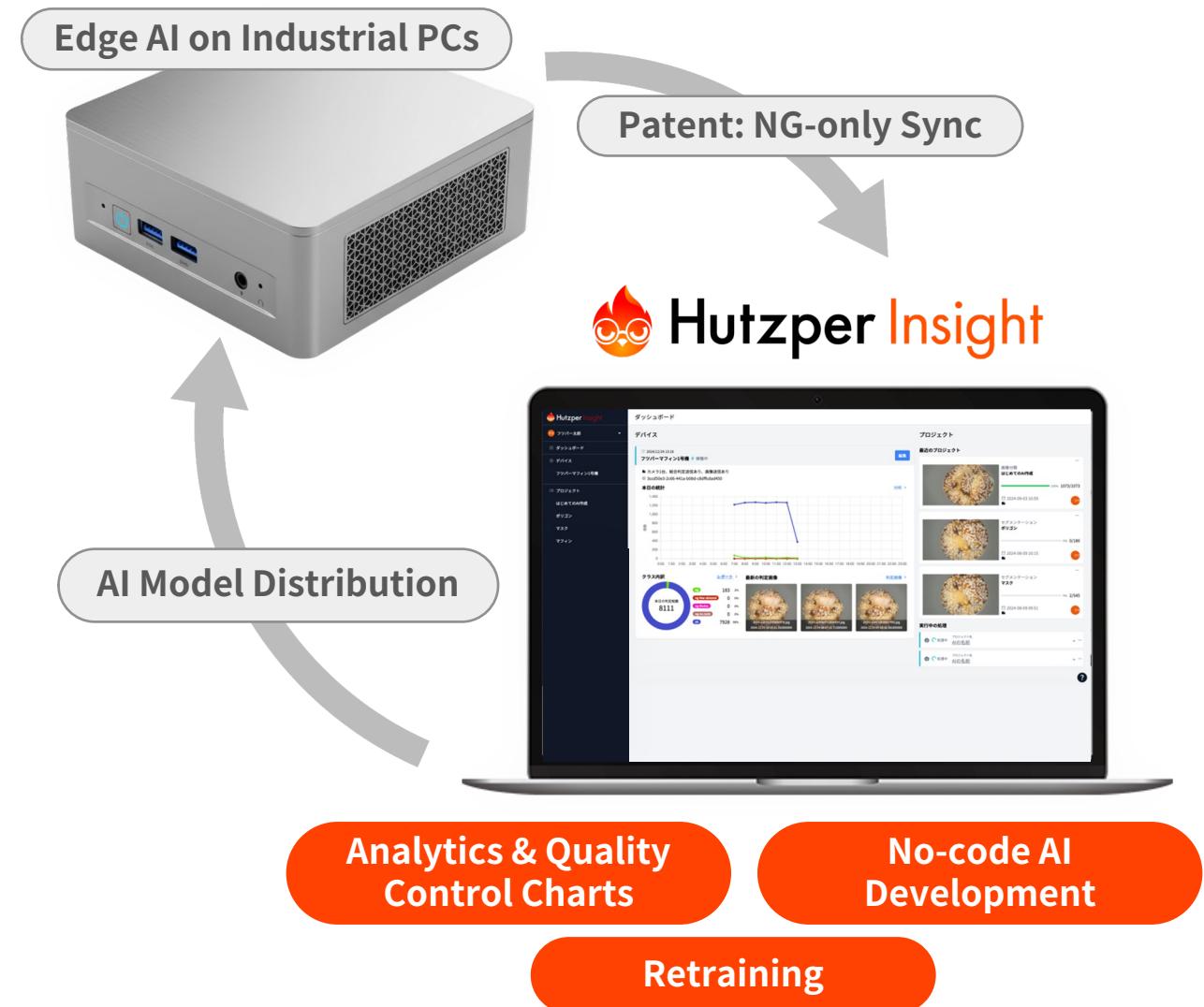
Runs visual inspection locally on industrial PCs  
— fast, offline, and adaptable to on-site conditions.

## Patent : NG-only sync

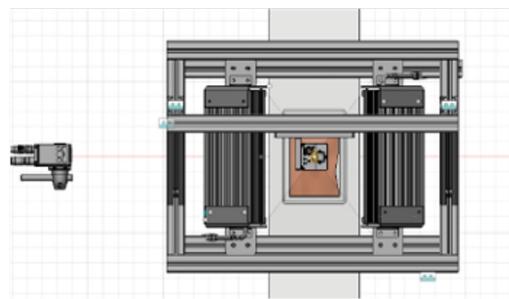
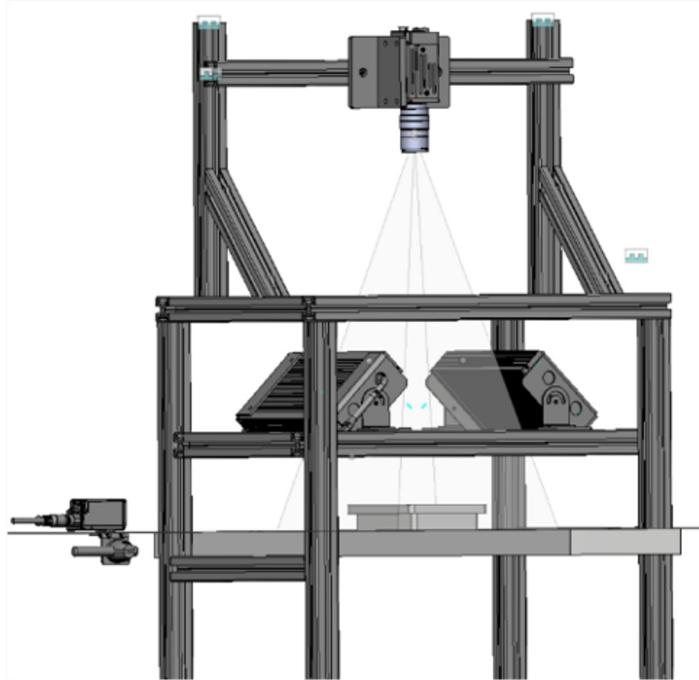
Uploads only defective images to the cloud,  
reducing data load and security risk.

## No-code : Improvement & Quality control

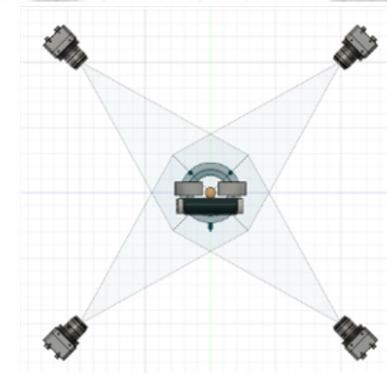
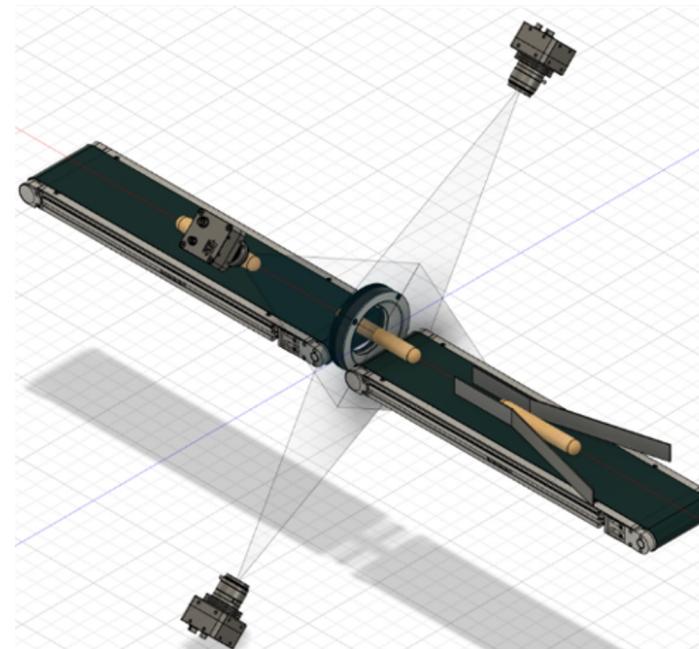
“Hutzper Insight” lets users retrain models and  
manage quality — all without coding.



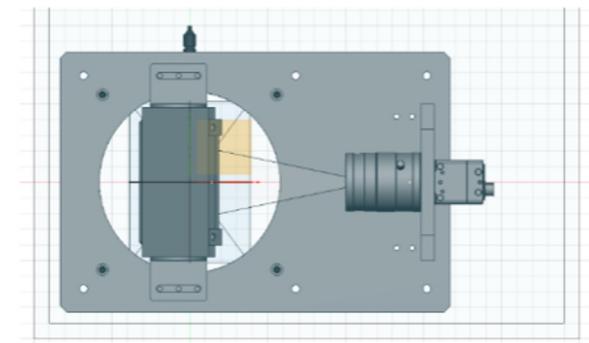
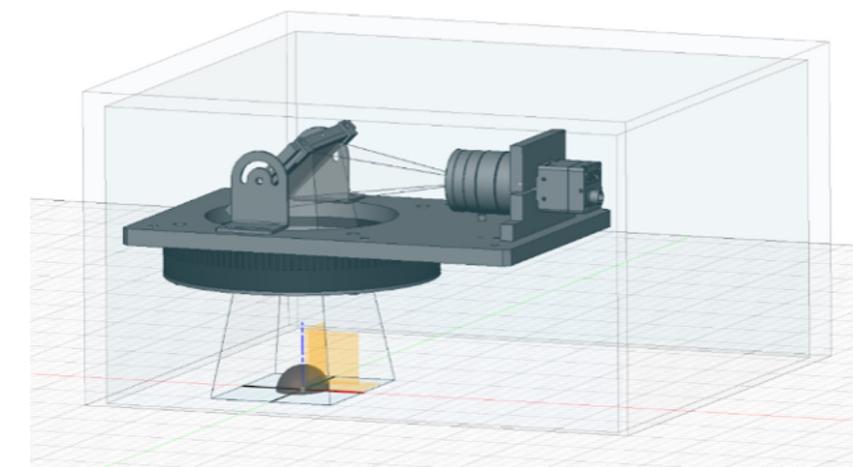
## Tray-based inspection



## Rod-shaped inspection

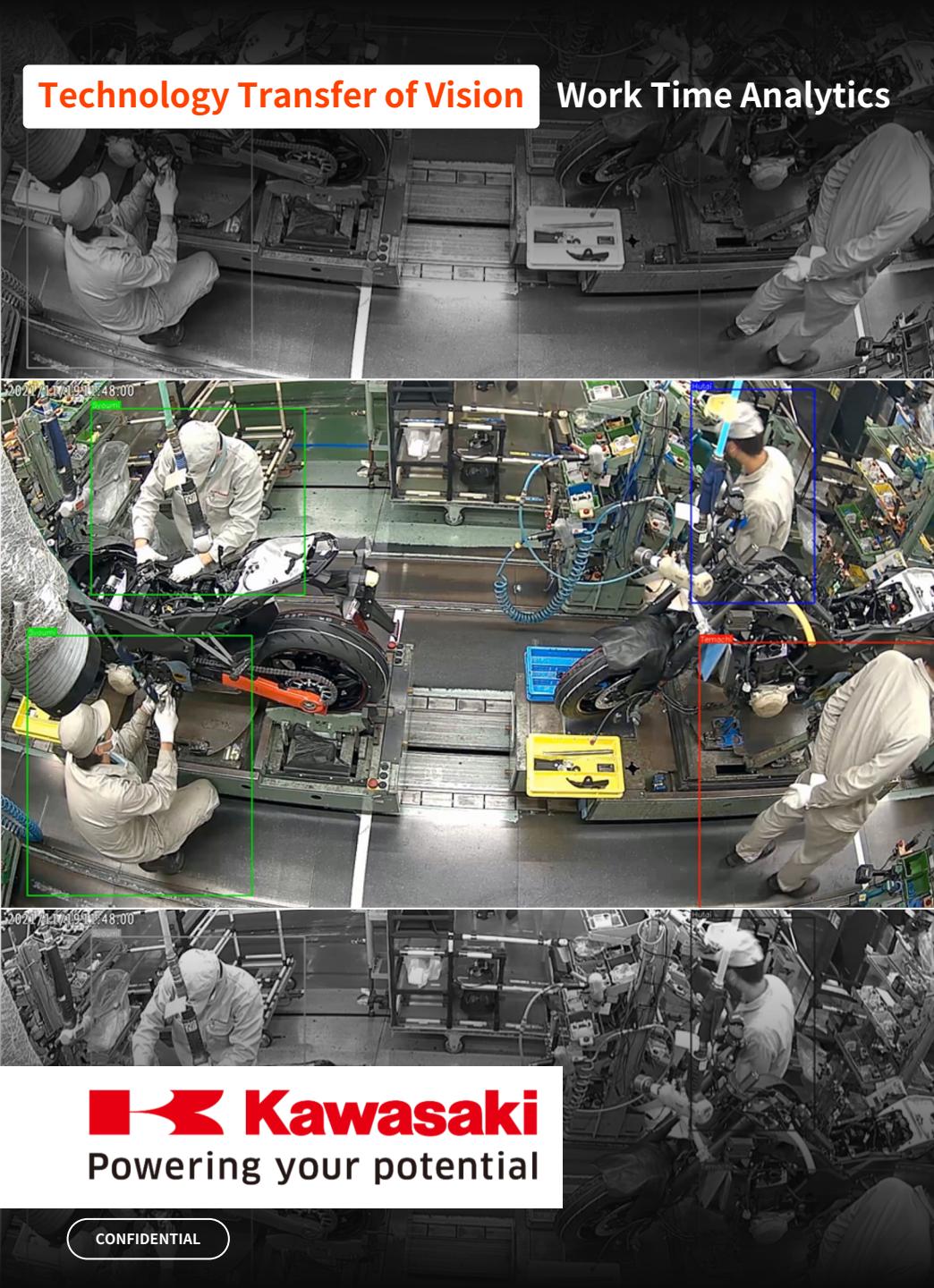


## Dome-based inspection



Industry	Object
Food & Beverage	baked sweets
	deep-fried sweets
	rice cookie
	breads
	dried food
	nuts
	chocolate
	cut potatoes
	noodles in a bag
	preserved food boiled in soy
	fish
	frozen food
	retort pack
	bottled beverages

Industry	Object
Rubber, Glass & Plastics	Pharmaceutical
	cultured cell
	rubber products
	glass bottle
	resin gears
Metals & Machinery	steel material
	light bulb
	clutch plate
	screw
	rolled paper
Textiles & Chemicals	fiber filters
	films
	tube
	display
Electronics & Semiconductors	electronic substrate



**Kawasaki**  
Powering your potential

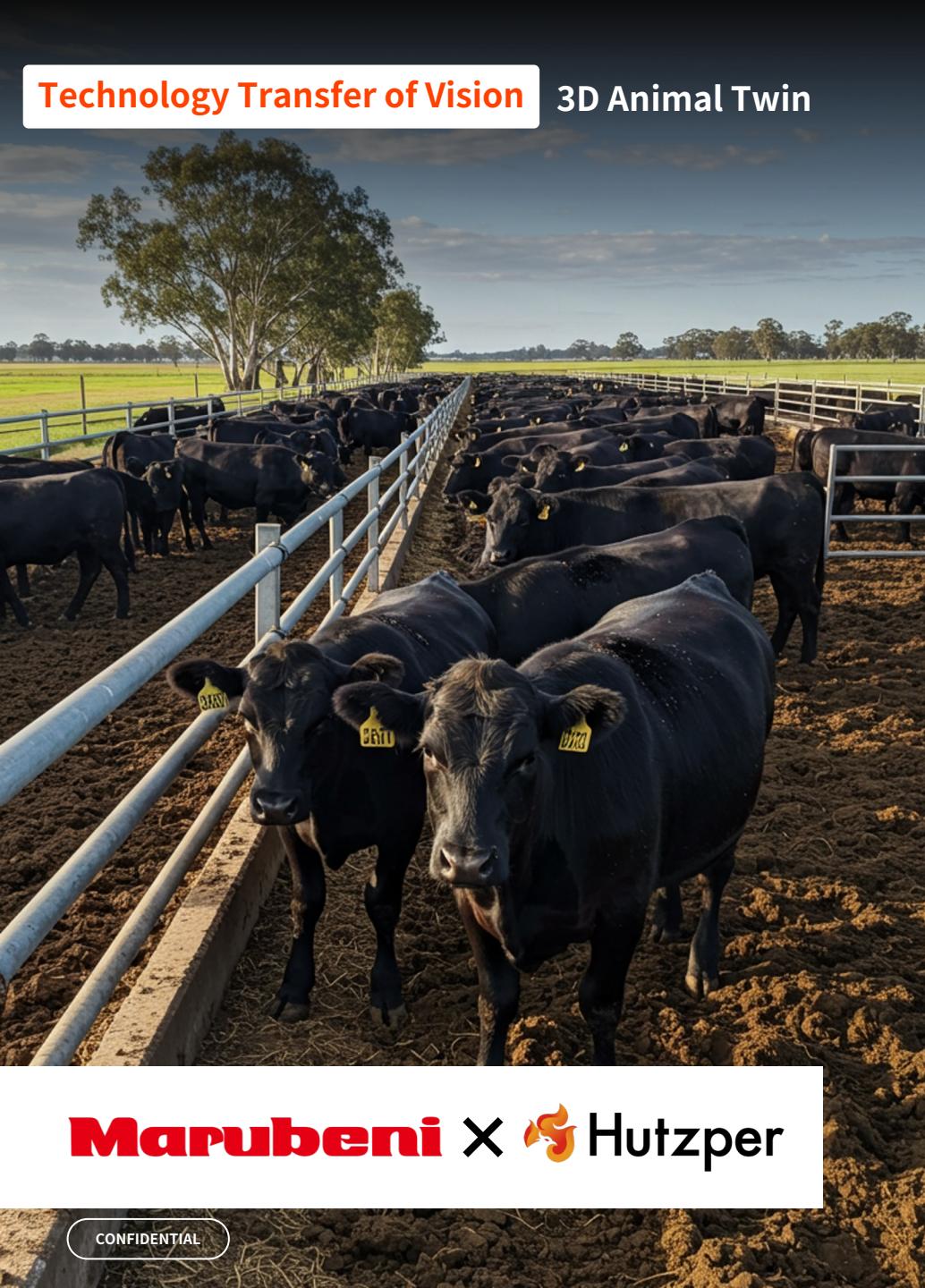
## Kawasaki Heavy Industries – Mobility Assembly Line Behavior Classification AI

### Business Idea Overview

We developed a behavior-classification AI model using footage from network cameras installed on the assembly line in Kawasaki Motors.

**The AI classifies worker activities (Work / Preparing / Waiting tasks).**

**By using a non-skeletal detection approach,** the model remains robust against occlusions caused by tools and equipment. The system dynamically measures the duration of each behavior, enabling further improvements in productivity.



**Marubeni** X  **Hutzper**

## Bringing AI's Eyes to primary industries

### Business Idea Overview

- Using 3D image analysis, estimate cattle weight and feed intake non-contact from a single camera.
- This demonstrates reduced labor burden on farms and visualization of livestock data.

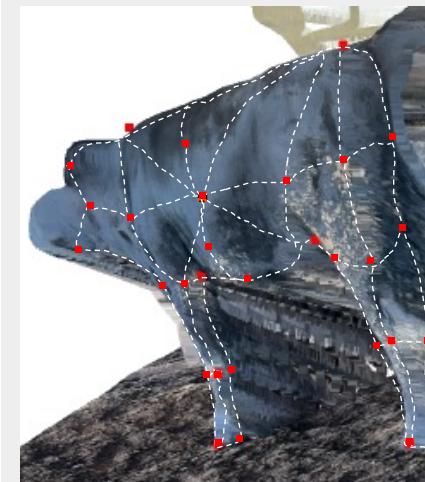
#### Shooting

Captured with  
RGB-D camera



#### Measure surface length

Measures surface  
distances



#### Estimate weights

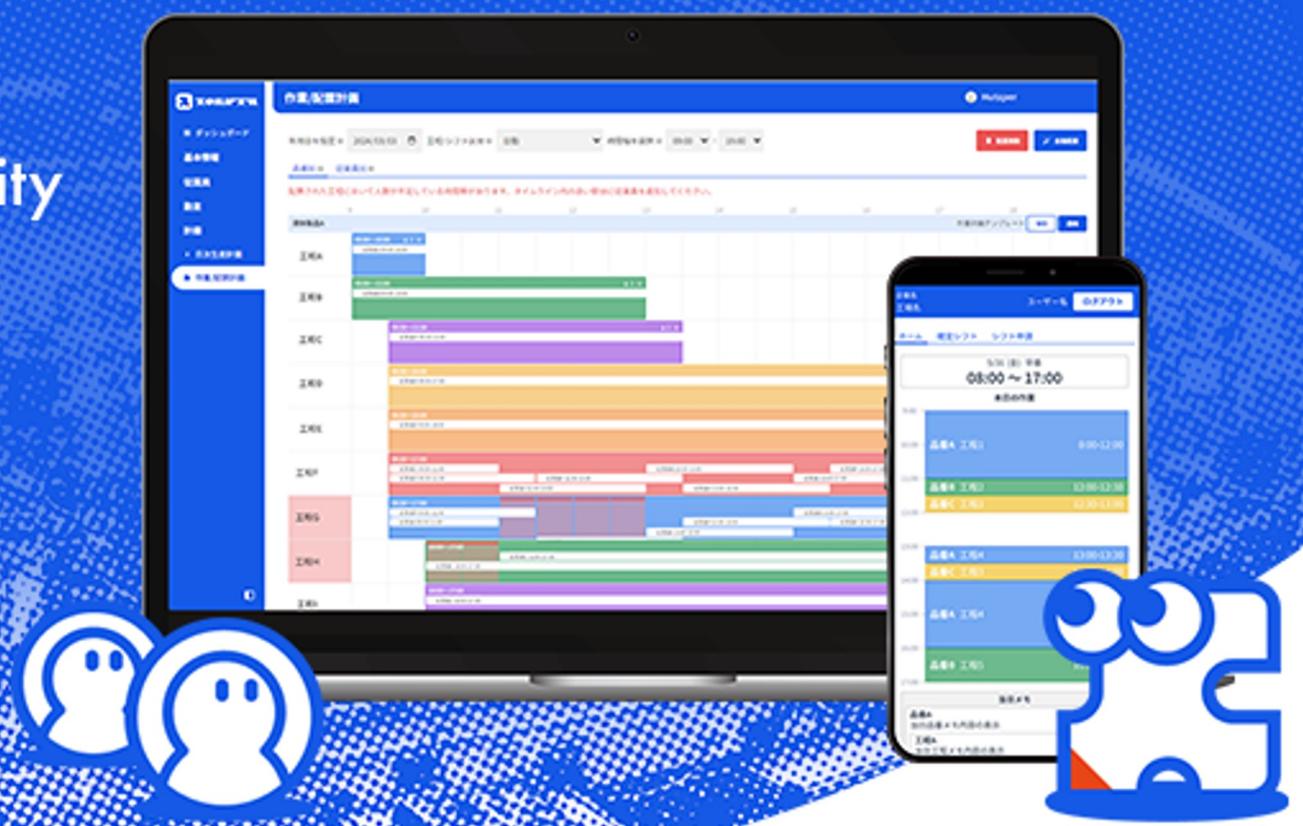
- Extracts 140+ spatial features
- Estimates weight using metadata (age, breed, sex)
- Fast, fully local inference



# Workforce Optimization AI Hutzper Allocation

AI-Driven Staffing Optimization  
Based on Skills and Productivity

- AI suggests best workers for each task
- Quickly adapts to schedule changes
- Tracks and manages each worker's skills



Already Exists

**Global staffing optimization tools don't exist.**

**We turn Japan's labor-efficient know-how into an easy SaaS for better workforce planning.**



Many tasks are still not automated,  
Or they can't be optimized very well



Workforce Optimization AI

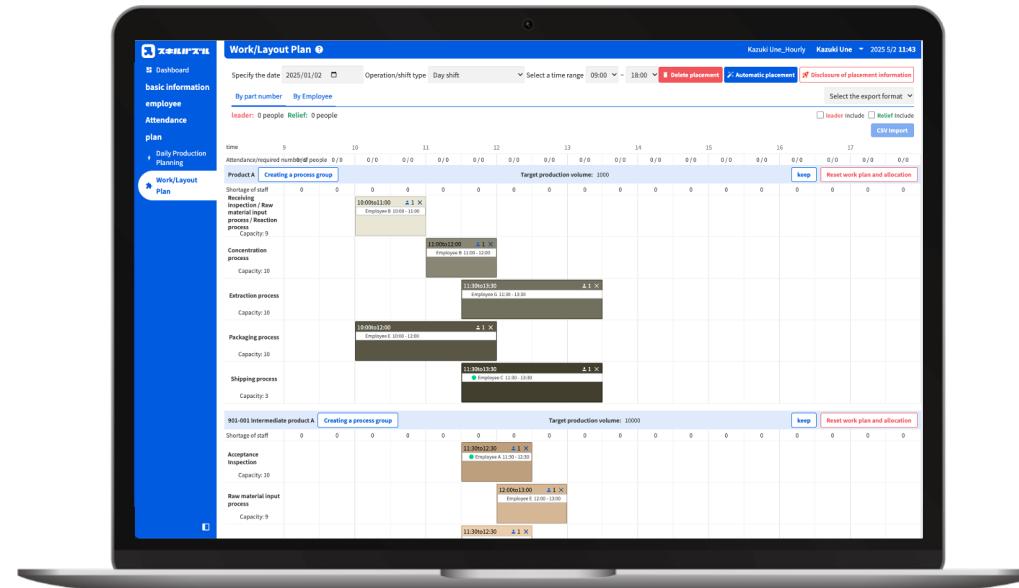
**Hutzper Allocation**



## Eliminate Waste & Maximize Workforce Efficiency

Create daily or monthly plans with AI-powered automatic allocation based on registered skills and processes.

Supports simulations, partial edits, and integration with other systems via CSV import.

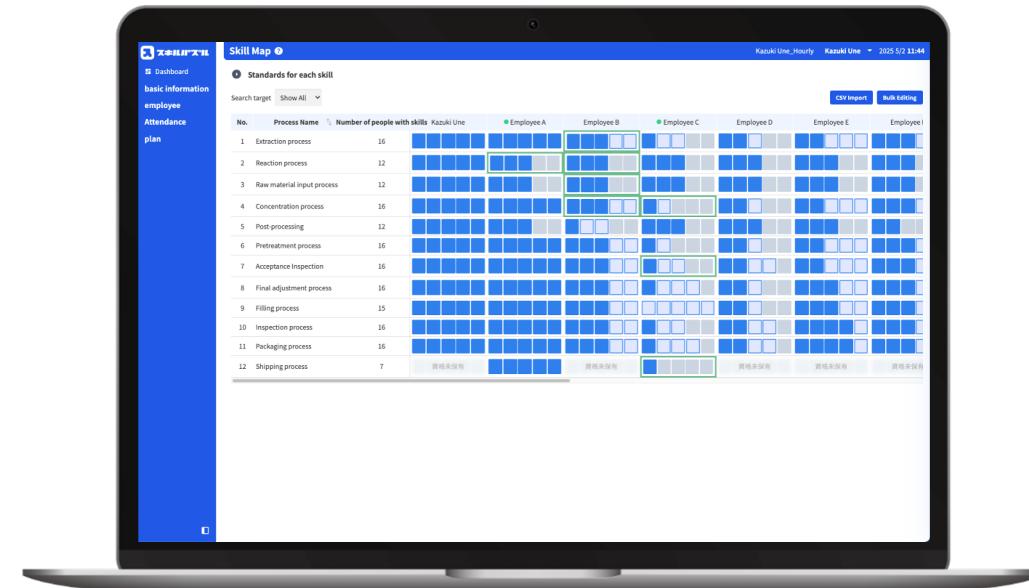


Boosts productivity and efficiency, even in complex production environments.



## Visualize Skills & Accelerate Workforce Development

Track and evaluate employee skill levels and certifications with clear visibility. Eliminates manual tracking with Excel or paper, and supports multi-skilling, reskilling, and performance reviews.

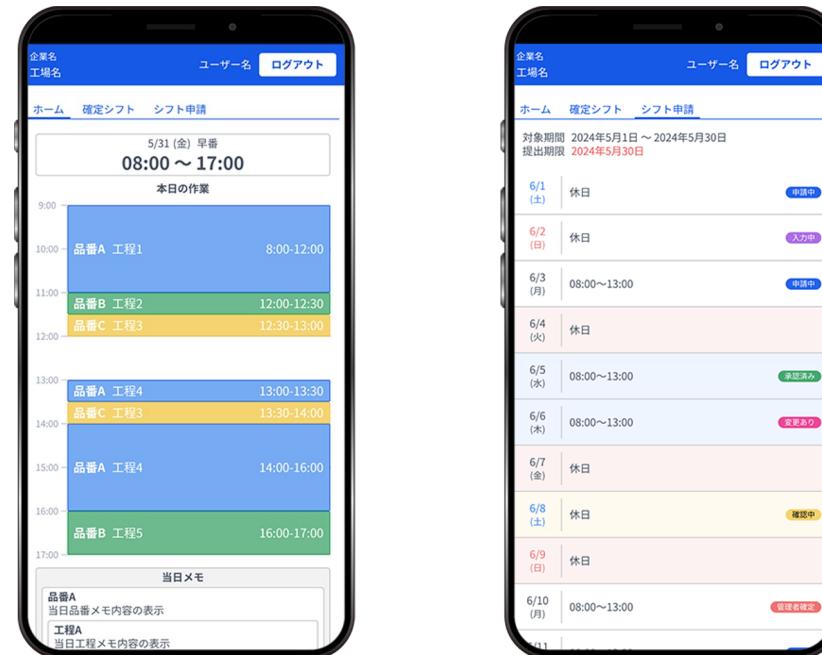


Smarter skill management for improved training and HR planning.



## Smart Shift Management via Mobile

Employees can easily submit and check shifts from their smartphones. Finalized schedules are shared in real-time.



Streamlined shift coordination and improved communication.

## #1. Shift & Production Schedules

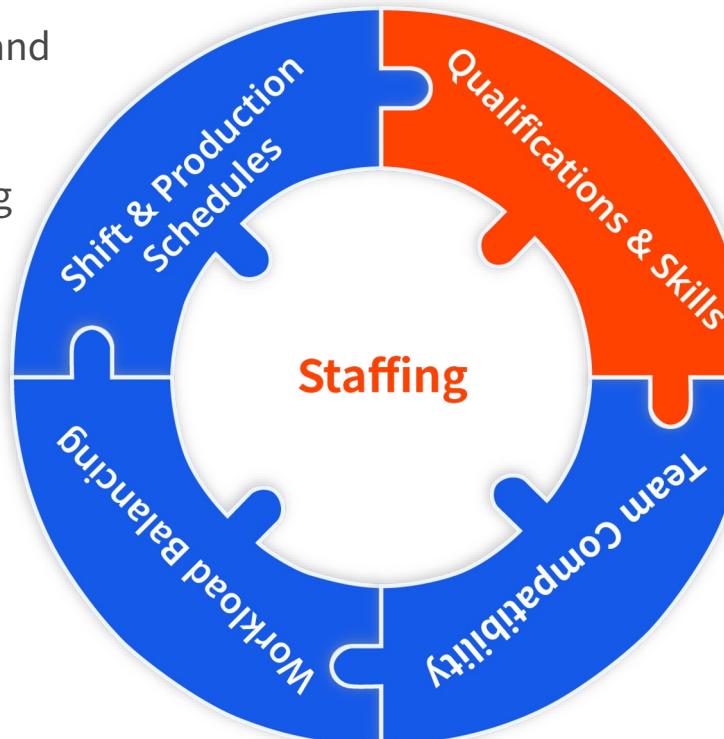
Easily import and integrate external attendance or production plans. Supports complex, multi-process workflows and time-specific planning.

Benefit: Smooth integration with your existing systems and flexible support for dynamic production needs.

## #3. Workload limitation

Adjust assignments based on physical workload or task intensity. Helps create a worker-friendly environment through fair rotation.

Benefit: Prevents overburdening employees and supports well-being on the shop floor.



## #2. Qualifications & Skills

Limits task assignments based on required certifications and skill levels. Optimizes team-wide skill coverage to enhance safety, quality, and productivity.

Benefit: Smart deployment that maximizes team performance and operational stability.

## #4. Team Compatibility

Avoids mismatched pairings or redundant placements of skilled workers. Customizable rules to reflect interpersonal dynamics and operational needs.

Benefit: Fine-tuned assignment logic that reflects real-world team dynamics.

Industry	Occupation
Automotive Parts	Assembly Lines
Transportation Equipment	Final Inspection Lines
Pharmaceuticals	Batch Production
Printing	Insertion & Packaging Lines
Electronics	Precision Assembly Lines
Cosmetics	Production Lines
	Filling Process
Stationery	Production Lines
Waste Management	Household Collection Routes
Funeral Services	Staff Scheduling

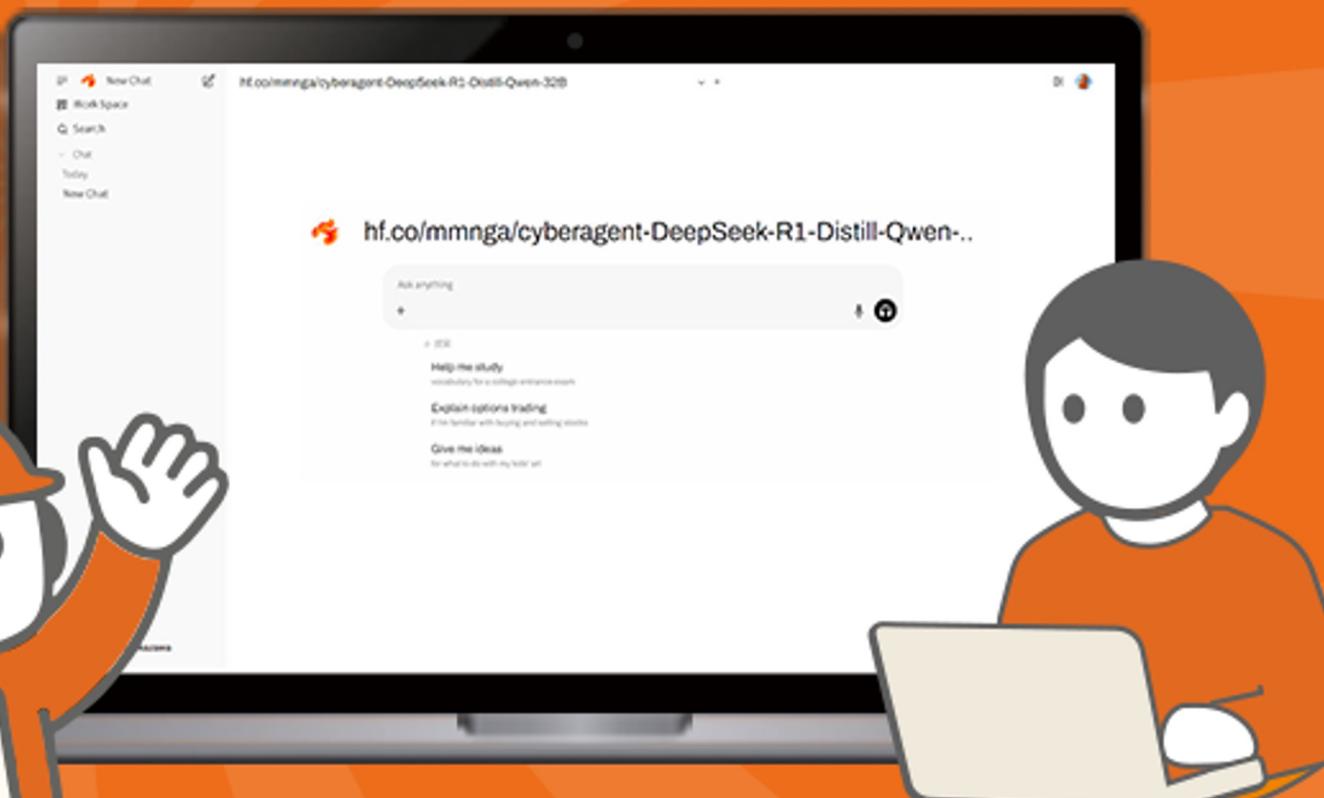
Industry	Occupation
Food & Beverage	Bread
	cut vegetable & fruit
	processed food
	souvenir snacks
	retort
	baked sweets
	seafood
	beverage
	Product Delivery Routes
	Inspection & Packing
Logistics	Handling Operations

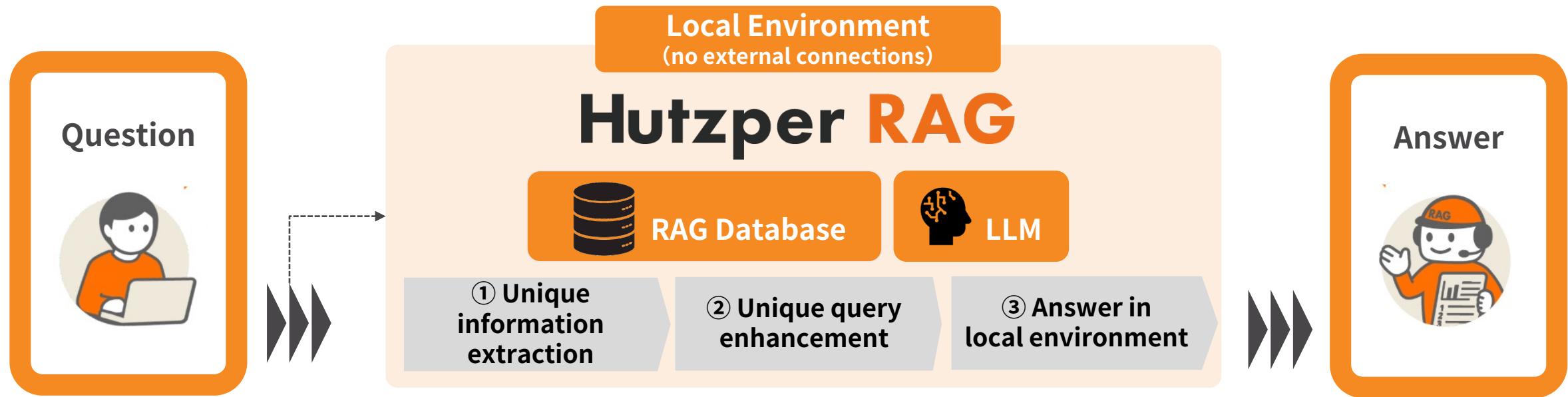
Offline LLM, with unique extraction tech

# Hutzper RAG

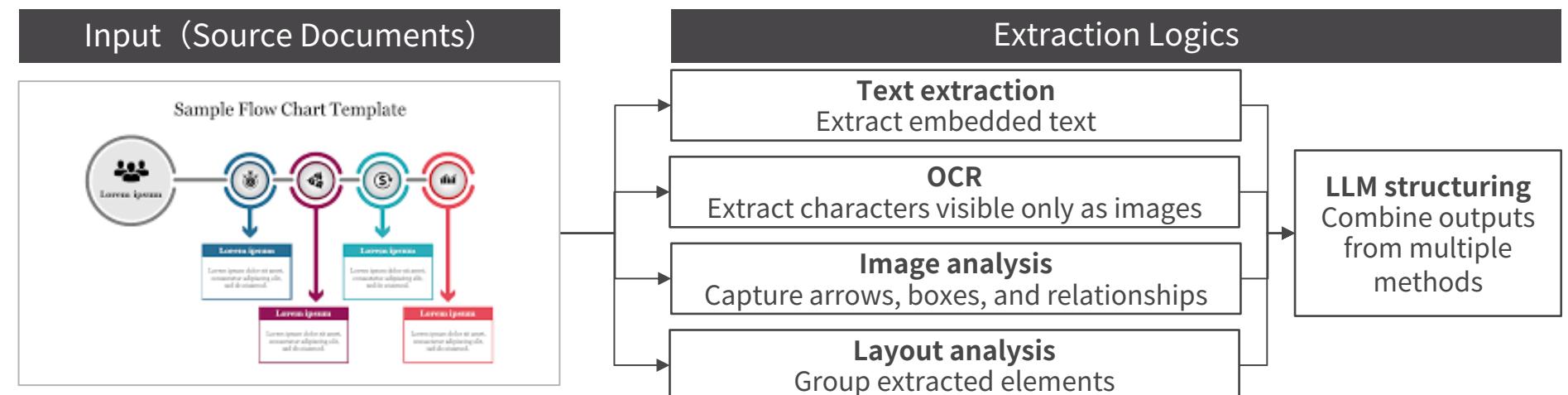
Fast, Private, and Cost-Efficient AI  
for On-Site Use

- Keeps your data safe and private
- Works even in places with no cloud access
- Supports extraction of structured data such as PowerPoint





Combining multiple extraction logics enables advanced information extraction, **including image data.**



Tailor-Made AI for Your Workflow

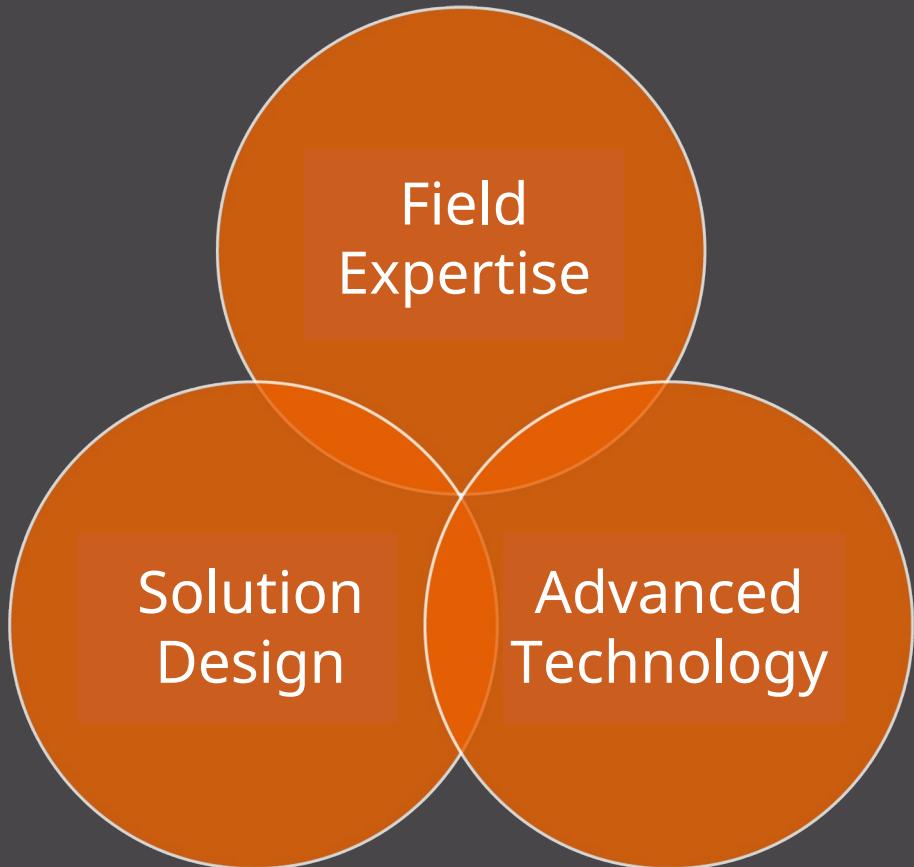
# Hutzper Analytics

AI-Driven Staffing Optimization

Based on Skills and Productivity

- We build AI that fits your work
- Helps with forecasting, quality checks, and more
- Supports from planning to operation





## 01 Committed to Solving On-Site Challenges

With a strong focus on the manufacturing and logistics industries, we have built a deep understanding of real-world issues through over 3,000 on-site visits and more than 900 successful AI deployments.

Our field-first approach ensures we deliver practical tools and optimal solutions tailored to your specific needs.

## 02 Analytical Design That Solves the Right Problem

We don't just deploy the latest technology—we start by understanding your true needs and designing the right analysis to solve them.

Our team applies machine learning and data science to a wide range of data types, including table data, images, natural language, behavioral data, 3D point clouds, production processes, and geo data.

## 03 Cutting-Edge Technology with Proven Results

Our experts have published in top journals and presented at global conferences such as GTC 2024.

We also hold international patents in generative AI, demonstrating our ability to apply the latest innovations in real-world applications.

To optimize aircraft parts inventory, we have launched a verification project focused on demand forecasting using advanced AI modeling methods.



Inspiration of JAPAN



## Project Overview :

- Aircraft require a wide variety of parts with strict safety requirements, long lead times, and high costs, making inventory planning a major challenge.
- **Developing lifetime-estimation algorithms** using ANA's extensive data and expertise. The system will allow users to further improve model accuracy over time.

Industry	Target	Description
Manufacturing	Video analysis	Work-time analysis of employees using footage from network cameras
Manufacturing	Video analysis	Worker identification using gait recognition
Manufacturing	Video analysis	Operation-time analysis of robots
Manufacturing	3D analysis	3D scanning of pressed products and defect generation in 3D space
Manufacturing	Prediction & optimization	Sensor data analysis and optimization of wastewater treatment methods
Manufacturing	Prediction & optimization	Optimization of koji-making conditions using koji-production data
Manufacturing	NLP & Recommendation	Automatic recommendations for safety risk countermeasures inside factories
Manufacturing	Image analysis	Automation of smartphone kitting (app installation) checks
Manufacturing	Prediction	Exploration of similar flavors and demand forecasting for new products considering marketing factors
Food / Livestock	3D analysis	Acquisition of 3D animal data and weight estimation
Food	Prediction & optimization	Demand forecasting and production optimization using forecast data from sales representatives
Automotive	Prediction	Prediction and optimization of energy consumption per process using production data
Automotive	Prediction	Failure prediction of vehicle parts and optimization of maintenance proposals based on maintenance records
Automotive	Data analysis	Correlation analysis of driving data and driver sensory evaluation
Marketing	Optimization	Dynamic seat pricing for airlines

Industry	Target	Description
Logistics	Prediction	Container inventory forecasting at ports based on past performance
Logistics	Optimization	System to optimize loading of construction materials onto trailers
Logistics	Optimization	Selection of optimal logistics hub locations using historical order and transport data
Construction	Image analysis	Safety gear (harness) detection for workers using cameras
Construction	3D analysis	Interior defect detection system for newly built properties
Tourism / Art	Image generation	Design-generation AI for Japanese traditional crafts
Tourism	NLP	Conversational AI for bus tour guides
Environment	Image analysis	Automated traffic volume monitoring using cameras
Retail / Warehouse	Optimization	Optimization of product placement and walking distance in warehouses
Chemistry	Education	Hands-on DX training package for DX departments (analysis & design methods)
IT	Education	Hands-on training package for Slers (OCR / LayoutLM)
Aviation	Prediction	Aircraft parts failure prediction using maintenance data
Publishing	Prediction	Reducing teaching material waste through demand forecasting
Real Estate	Image & Geo analysis	Aerial image analysis and identification of unused land
Genetics	Data analysis	Useful microorganism discovery AI using genetic analysis data for organic cultivation

